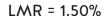
## Range at a glance: Residential Mortgages

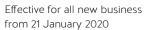
May 2020



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	Credit Criteria			2 Year Fixed		5 Year Fixed		DMP: 2 Year Fixed		DMP: 5 Year Fixed		Reversion Rates	
	CCJs/ Defaults	Mortgage/ Secured Arrears	LTV	Initial Rate Comp Fee £995	Initial Rate Comp Fee £0 (Free val)	Initial Rate Comp Fee £995	Initial Rate Comp Fee £0 (Free val)	Initial Rate	Comp Fee	Initial Rate	Comp Fee	LMR +	
pepper48	0 in 48 months	0 in 48 month (No arrears balance in last 6 months)	70%	3.15%	3.90%	3.55%	4.15%					3.75%	
			75%	3.40%	4.00%	3.70%	4.35%					3.90%	
			80%	3.85%	4.45%	3.85%	4.55%					4.15%	
pepper36	0 in 36 months	0 in 36 month (No arrears balance in last 6 months)	70%	3.30%	4.20%	3.80%	4.20%					3.75%	
			75%	3.50%	4.25%	3.90%	4.35%					3.90%	
			80%	4.05%	4.65%	4.10%	4.55%					4.15%	
pepper24	CCJs: 0 Defaults: 0 in 24 months	0 in 24 months (No arrears balance in last 6 months)	70%	3.70%	4.25%	4.00%	4.40%					3.75%	
Light			75%	3.80%	4.35%	4.05%	4.60%					3.90%	
pepper24	0 in 24 months	0 in 24 months (No arrears balance in last 6 months)	70%	4.15%	4.55%	4.25%	4.85%	4.80%	- £995	4.90%	- £995 -	3.75%	
			75%	4.35%	4.75%	4.45%	5.05%	4.90%		5.00%		3.90%	
pepper18	0 in 18 months	0 in 18 months (No arrears balance in last 6 months)	70%	4.65%	5.05%	4.90%	5.35%	5.20%	- £995	5.30%	£995	4.05%	
			75%	4.85%	5.25%	5.10%	5.70%	5.30%		5.40%	1993	4.20%	
pepper12	0 in 12 months	0 in 12 months (No arrears balance in last 6 months)	70%	5.15%	5.55%	5.25%	5.85%	5.60%	£995	5.70%	£995 -	4.35%	
			75%	5.35%	5.75%	5.45%	6.05%						
pepper6	0 in 6 months (max 2 in months 7 to 12)	0 in 12 months (No arrears balance in last 6 months)	70%	5.25%	5.75%	5.80%	6.00%					4.35%	
		'		ERC: 3%, 2%		ERC: 4%, 4%, 3%, 3%, 2%		ERC: 3%, 2%		ERC: 4%, 4%, 3%,3%, 2%			





## Why use Pepper Money?

- A simple and transparent range of products, based around the registration date
  of your client's CCJs, Defaults, or Secured missed/late payments. We've named
  our tiers after the amount of months these events can have taken place.
- We don't credit score and we don't automatically cascade, so the product you see is the product you'll get.
- · Unsecured credit will never affect your product tier.
- Defaults & CCJs don't need to be satisfied and there's no limit on their value either.
- Capital raising, without LTV restriction, for many reasons including business and debt consolidation.
- · We have no debt to income ratio.
- 1 year's minimum trading for your self-employed applicants, even if they're new to the industry.
- · We'll use the latest year for affordability when trading for 2 years or more.

- We're able to use "add backs" for your Limited Company clients, allowing us to
  use their pension contributions, director's car allowance, and use of home office
  costs as income. This is great for boosting affordability in addition to their
  salary & dividends.
- For employed applicants, we'll take 100% of all additional item such as car allowance if showing on every payslip. We'll annualise the latest three months.
- We'll take earned income up to our maximum age of 75 years at the end of the term without the need for pension proof and as long as the client's role is plausible for them to be able to work up to 75 years.
- Interest Only is available up to 60% LTV without any additional rules. We can still lend up to 75 years, we calculate affordability on the interest only payment, and we'll accept sale of main residence as a repayment vehicle with no pre-defined minimum equity.



## Key Criteria:

Credit Criteria		Applicant		Loan Size			Property Value	
Bankruptcy/IVA: Repossessions: Debt Management Plan:	Discharged > 6 years ago  None in last 6 years  Accepted for active or satisfied in the	Age: Min Income:	Minimum 21 years; Maximum 75 years (at end of term) £18,000 per application (no foreign currency income. 100% of	Min: Max:	£25,001 £750,000 up to 80% LTV; £1m up to 75% LTV	Min:	£70,000	
	last 12 months.  Must have been in the DMP for at least 12 months and able to provide proof of satisfactory payments from DMP provider.  For remortgages, capital raising can be considered to clear the DMP  No more than 1 active DMP per application	Max Applicants: Employed: Self-Employed:	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months Must have been in their current business for a minimum of 12 months	Repayment  Capital & interest. Interest only to 60% LTV, supported by an acceptable repayment strategy			5 years 35 years	

